POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS

POTASH EXPORTS

(Short Tons K_2O)

JANUARY-MARCH 1984

AGRICULTURAL

COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Australia	-	21,749	28,027	-	1,132	50,908
Bangladesh	6,703	-	-	-	-	6,703
Brazil	17,259	17,391	28,326	-	-	62,976
Chile	-	-	-	-	1,515	1,515
China	118,344	-	-	-	-	118,344
Columbia	-	-	-	-	485	485
Costa Rica	4,783	2,734	2,660	-	1,391	11,568
Dom. Republic	-	-	7,217	-	-	7,217
Ecuador	3,307	-	-	-	732	4,039
Honduras	-	-	-	-	13	13
India	126,774	-	-	-	-	126,774
Indonesia	73,270	-	-	-	-	73,270
Ireland	-	-	8,190	-	-	8,190
Jamaica	-	2,270	-	-	-	2,270
Japan	62,996	16,086	3,657	23,859	3,438	110,036
Korea	82,889	-	-	-	-	82,889
Malaysia	12,325	-	-	-	6,112	18,437
Mexico	23,828	-	-	-	8,296	32,124
New Zealand	33,722	4,240	-	-	10	37,972
Nicaragua	-	-	7,020	-	-	7,020
Panama	-	-	1,851	-	-	1,851
Puerto Rico	-	3,666	-	-	525	4,191
Philippines	4,688	-	-	-	152	4,840
South Africa	-	-	3,505	-	-	3,505
Sri Lanka	19,769	-	-	-	-	19,769
Taiwan	31,682	-	-	-	-	31,682
Venezuela	-	-	2,934	-	-	2,934
TOTAL AGRIC.	622,339	68,136	93,387	23,859	23,801	831,522

NON-AGRICULTURAL

Australia	-	-	-	-	52	52
Japan	112	-	-	14,120	52	14,284
Mexico	1,684	-	-	-	-	1,684
United Kingdom	51	-	-	-	-	51
TOTAL N-AG.	1,847	-	-	14,120	104	16,071
TOTAL EXPORTS	624,186	68,136	93,387	37,979	23,905	847,593

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K_2O)

JANUARY-MARCH

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1984	1983	Change %	1984	1983	Change %	1984	1983	Change %
Beginning Inventory	949,646	1,638,183	- 42.0%	434,338	572,492	- 24.1%	1,383,984	2,210,675	- 37.4%
(+) Production	2,301,184	1,375,517	+ 67.3%	465,145	481,131	- 3.3%	2,766,329	1,856,648	+ 49.0%
(-) Ending Inventory	1,378,232	1,527,708	- 9.8%	414,008	528,324	- 21.6%	1,792,240	2,056,032	- 12.8%
(=) Total Disappearance	1,872,598	1,485,992	+ 26.0%	485,475	525,299	- 7.6%	2,358,073	2,011,291	+ 17.2%
(-) Exports	747,896	459,318	+ 62.8%	99,697	120,581	- 17.3%	847,593	579,899	+ 46.2%
(=) Disappearance-Canada & United States	1,124,702	1,026,674	+ 9.5%	385,778	404,718	- 4.7%	1,510,480	1,431,392	+ 5.5%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. & CANADIAN PRODUCERS
JANUARY-MARCH QUARTER 1984 AND 1983

	PRODUCTION K_2O JAN-MAR		ENDING INVENTORY K_2O MAR 31		DISAPPEARANCE K_2O JAN-MAR	
	1984	1983	1984	1983	1984	1983
Spec. Std. Muriate	92,624	12,593	49,911	18,158	86,922	25,088
Standard Muriate	700,023	392,786	323,418	436,557	731,679	555,348
Chemical Muriate	31,342	17,762	2,608	2,124	30,995	26,119
Coarse Muriate	894,510	632,289	680,162	883,476	655,013	609,908
Granular Muriate	755,304	545,947	471,186	404,525	557,557	519,450
Soluble Muriate	217,903	164,600	162,684	183,792	206,920	186,887
Sulphates	74,623	90,669	102,271	122,400	88,987	88,491
Total	2,766,329	1,856,648	1,792,240	2,056,032	2,358,073	2,011,291

	AGRICULTURAL SALES K_2O JAN-MAR				NON-AGRICULTURAL SALES K_2O JAN-MAR				TOTAL SALES K_2O AG & NON-AG JAN-MAR	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1984	1983	1984	1983	1984	1983	1984	1983	1984	1983
Spec. Std. Muriate	1,350	182	42,558	22,786	-	-	-	-	43,908	22,968
Standard Muriate	143,497	128,353	579,781	432,841	33,909	30,264	1,686	2,186	758,873	593,644
Chemical Muriate	-	-	-	-	30,526	25,705	161	278	30,687	25,983
Coarse Muriate	605,540	552,200	68,136	42,467	-	-	-	-	673,676	594,667
Granular Muriate	446,164	392,978	93,387	32,876	-	-	-	-	539,551	425,854
Soluble Muriate	142,050	128,926	23,859	21,896	26,030	29,930	14,120	7,068	206,059	187,820
Sulphates	59,643	68,730	23,801	17,449	1,190	755	104	52	84,738	86,986
Total	1,398,244	1,271,369	831,522	570,315	91,655	86,654	16,071	9,584	2,337,492	1,937,922

Note: Exports are listed on reverse side.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
JANUARY-MARCH QUARTER 1984 AND 1983

	PRODUCTION K_2O JAN-MAR		ENDING INVENTORY K_2O MAR 31		DISAPPEARANCE K_2O JAN-MAR	
	1984	1983	1984	1983	1984	1983
Spec. Std. Muriate	92,624	12,593	49,911	18,158	86,922	25,088
Standard Muriate	575,362	249,647	196,271	243,669	569,177	341,337
Chemical Muriate	20,070	9,968	1,102	441	20,687	16,496
Coarse Muriate	830,783	562,722	603,259	788,229	594,700	550,874
Granular Muriate	573,458	384,505	366,026	298,535	403,072	374,621
Soluble Muriate	208,887	156,082	161,663	178,676	198,040	177,576
Total	2,301,184	1,375,517	1,378,232	1,527,708	1,872,598	1,485,992

	AGRICULTURAL SALES K_2O JAN-MAR				NON-AGRICULTURAL SALES K_2O JAN-MAR				TOTAL SALES K_2O AG & NON-AG JAN-MAR	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1984	1983	1984	1983	1984	1983	1984	1983	1984	1983
Spec. Std. Muriate	1,350	182	42,558	22,786	-	-	-	-	43,908	22,968
Standard Muriate	88,787	32,213	522,664	341,645	7,513	9,408	2	-	618,966	383,266
Chemical Muriate	-	-	-	-	20,217	16,121	161	240	20,378	16,361
Coarse Muriate	544,891	495,209	64,470	40,659	-	-	-	-	609,361	535,868
Granular Muriate	309,601	268,641	80,062	25,024	-	-	-	-	389,663	293,665
Soluble Muriate	136,403	124,132	23,859	21,896	22,632	25,410	14,120	7,068	197,014	178,506
Total	1,081,032	920,377	733,613	452,010	50,362	50,939	14,283	7,308	1,879,290	1,430,634

Note: Exports are listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS POTASH EXPORTS

(Short Tons K_2O)

JANUARY-MARCH 1984

AGRICULTURAL

COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Australia	-	21,749	28,027	-	49,776
Bangladesh	6,703	-	-	-	6,703
Brazil	17,259	17,391	28,326	-	62,976
China	118,344	-	-	-	118,344
Costa Rica	4,783	2,734	1,337	-	8,854
India	126,774	-	-	-	126,774
Indonesia	73,270	-	-	-	73,270
Ireland	-	-	8,190	-	8,190
Jamaica	-	2,270	-	-	2,270
Japan	43,229	16,086	3,657	23,859	86,831
Korea	82,889	-	-	-	82,889
Malaysia	12,325	-	-	-	12,325
Mexico	20,113	-	-	-	20,113
New Zealand	3,394	4,240	-		7,634
Nicaragua	-	-	7,020	-	7,020
Philippines	4,688	-	-	-	4,688
South Africa	-	-	3,505	-	3,505
Sri Lanka	19,769	-	-	-	19,769
Taiwan	31,682	-	-	-	31,682
TOTAL AGRIC.	565,222	64,470	80,062	23,859	733,613

NON-AGRICULTURAL

Japan	112	-	-	14,120	14,232
Un. Kingdom	51	-	-	-	51
TOTAL NON-AG.	163	-	-	14,120	14,283
TOTAL EXPORTS	565,385	64,470	80,062	37,979	747,896

POTASH & PHOSPHATE INSTITUTE

U. S. PRODUCERS POTASH EXPORTS

(Short Tons K_2O)

JANUARY-MARCH 1984

AGRICULTURAL

COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Australia	-	-	-	-	1,132	1,132
Chile	-	-	-	-	1,515	1,515
Columbia	-	-	-	-	485	485
Costa Rica	-	-	1,323	-	1,391	2,714
Dom. Republic	-	-	7,217	-	-	7,217
Ecuador	3,307	-	-	-	732	4,039
Honduras	-	-	-	-	13	13
Japan	19,767	-	-	-	3,438	23,205
Malaysia	-	-	-	-	6,112	6,112
Mexico	3,715	-	-	-	8,296	12,011
New Zealand	30,328	-	-	-	10	30,338
Panama	-	-	1,851	-	-	1,851
Puerto Rico	-	3,666	-	-	525	4,191
Philippines	-	-	-	-	152	152
Venezuela	-	-	2,934	-	-	2,934
TOTAL AGRIC.	57,117	3,666	13,325	-	23,801	97,909

NON-AGRICULTURAL

Australia	-	-	-	-	52	52
Japan	-	-	-	-	52	52
Mexico	1,684	-	-	-	-	1,684
TOTAL NON-AG.	1,684	-	-	-	104	1,788
TOTAL EXPORTS	58,801	3,666	13,325	-	23,905	99,697

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
JANUARY-MARCH QUARTER 1984 AND 1983

	PRODUCTION K_2O		ENDING INVENTORY K_2O MAR 31		DISAPPEARANCE K_2O	
	1984 JAN-MAR	1983	1984	1983	1984 JAN-MAR	1983
Standard Muriate	124,661	143,141	127,147	192,888	162,502	214,011
Chemical Muriate	11,272	7,794	1,506	1,683	10,308	9,623
Coarse Muriate	73,727	69,567	76,903	95,247	70,313	59,034
Granular Muriate	171,846	161,442	105,160	110,990	144,485	144,829
Soluble Muriate	9,016	8,518	1,021	5,116	8,880	9,311
Sulphates	74,623	90,669	102,271	122,400	88,987	88,491
Total	465,145	481,131	414,008	528,324	485,475	525,299

	AGRICULTURAL SALES K_2O				NON-AGRICULTURAL SALES K_2O				TOTAL SALES K_2O AG & NON-AG	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1984 JAN-MAR	1983	1984 JAN-MAR	1983	1984 JAN-MAR	1983	1984 JAN-MAR	1983	1984 JAN-MAR	1983
Standard Muriate	54,710	96,140	57,117	91,196	26,396	20,856	1,684	2,186	139,907	210,378
Chemical Muriate	-	-	-	-	10,309	9,584	-	38	10,309	9,622
Coarse Muriate	60,649	56,991	3,666	1,808	-	-	-	-	64,315	58,799
Granular Muriate	136,563	124,337	13,325	7,852	-	-	-	-	149,888	132,189
Soluble Muriate	5,647	4,794	-	-	3,398	4,520	-	-	9,045	9,314
Sulphates	59,643	68,730	23,801	17,449	1,190	755	104	52	84,738	86,986
Total	317,212	350,992	97,909	118,305	41,293	35,715	1,788	2,276	458,202	507,288

Note: Exports are listed on reverse side.